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## Mail-In Registration

To register, please return the below information along with a check for \$35.00 payable to PASBDC, Inc. to:  
*Pennsylvania Small Business Development Centers  
Vance Hall, Fourth Floor  
3733 Spruce St.  
Philadelphia, PA 19104*

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Name

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Company Name

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Address

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Phone

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E-Mail Address

**Thank you and we look forward to seeing you on October 20th!**

Pennsylvania Small Business Development Centers  
Vance Hall, Fourth Floor  
3733 Spruce St.  
Philadelphia, PA 19104

## VETERAN BUSINESS TRAINING & OUTREACH CONFERENCE

“Supporting Veterans Through Business”

**October 20, 2003**

Keynote Speaker:

**Representative Curt Weldon**



The Conference Center  
Penn State Great Valley  
30 East Swedesford Road  
Malvern, PA 19355-1443

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**Join us on October 20, 2003 at  
the Conference Center at  
Penn State Great Valley for  
the premier event on Veteran  
Business Training.**

**Register TODAY!**

Conference Schedule  
Monday, October 20, 2003

For more information and to register online  
visit:  
[www.sepaptap.com](http://www.sepaptap.com)

Developed by:



Department of Veterans Affairs

Commonwealth of  
Pennsylvania



7:30 Registration, Continental Breakfast and Exhibitors Set-up

8:30 Plenary Session Begins – Honorary Master of Ceremonies, General Marvin Barry, USAFR (invited subject to deployment status)

8:45 Welcoming Remarks – Colonel Ainsworth B. Mills, Commander, Defense Contract Management Agency, Philadelphia

9:00 Keynote Speaker – Congressman Curt Weldon

10:15 – 11:15 Concurrent Sessions

- Diagramming and Responding to Contracting Opportunities
- How to use GSA and FedBizOpps to find Government Opportunities

11:30 – 12:30 Concurrent Sessions

- Lessons Learned: Bid Prep and Solicitation Interpretation
- How to Find Other Government and Business Opportunities

12:30 – 1:15 - Visit with Exhibitors

1:15 Lunch – Master of Ceremonies – Barbara L. Shelton, Regional Administrator, US General Services Administration

Luncheon Speaker: Gail Wagner, Deputy Director, Center for Veterans Enterprise

2:15 – 3:15 Concurrent Sessions

- Subcontracting with Prime Vendors
- Financial Programs for Small Businesses

3:30 – 4:30 Concurrent Sessions

- Mentor-protégé Panel: Learn how the programs work and what opportunities exist
- Doing Business with Large Pharmaceutical Companies

4:30 Conference Adjourns

*Thank you for coming and have a safe trip home!*